



EXECUTIVE SEARCH



OVERVIEW: UKRAINE DESK
EXECUTIVE SEARCH AND MARKET ENTRY
CONSULTING



EXECUTIVE SEARCH EXPERTS IN EASTERN EUROPE AND THE EMERGING MARKETS

CT Executive Search focuses on filling key positions in Eastern Europe and the emerging markets. We are experts in cross-border search processes and identifying high-performing candidates, adding value for international companies.

Leveraging a broad network of analysts and consultants across Eastern Europe and the emerging markets, CT Executive Search has established itself as a reliable partner to well-reputed international organizations.



BERLIN

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Services in Ukraine



OUR SERVICES

Filling of leadership positions in Ukraine

The reconstruction of infrastructure and housing in

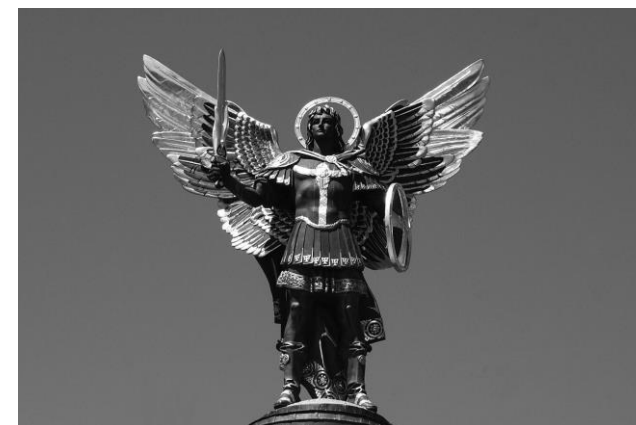
Ukraine will lead to a huge demand for building materials, services and capital goods of all kinds.

It is also to be expected that Ukraine will finally be able to realize its potential in the area of services and outsourcing.

We support companies in examining the local market potential and preparing the establishment of subsidiaries.

We fill leadership positions in the representative offices and subsidiaries of international companies in Ukraine.

Typical appointments are those of Country Managers/Managing Directors, Representatives and Consultants for the preparation of market entries.



Our international team of consultants and researchers has many years of expertise in Ukraine and has local capacities in Kiev. All appointments are led by a Western European project manager to ensure the required cross-cultural fit.

This combination of international and local expertise guarantees optimal project success.

ADVISORY BOARD APPOINTMENTS



Advisory Boards support local management by providing a “bird's eye view”, acting as coaches for the regular board. With their market knowledge derived from long-standing experience in Ukraine, the advisors help to avoid costly mistakes and to identify the direct route to the goal.

A skilled advisory board can also provide their contact network to establish and maintain relationships with Ukrainian customers and other stakeholders.



PLACEMENT OF MARKET EXPERTS

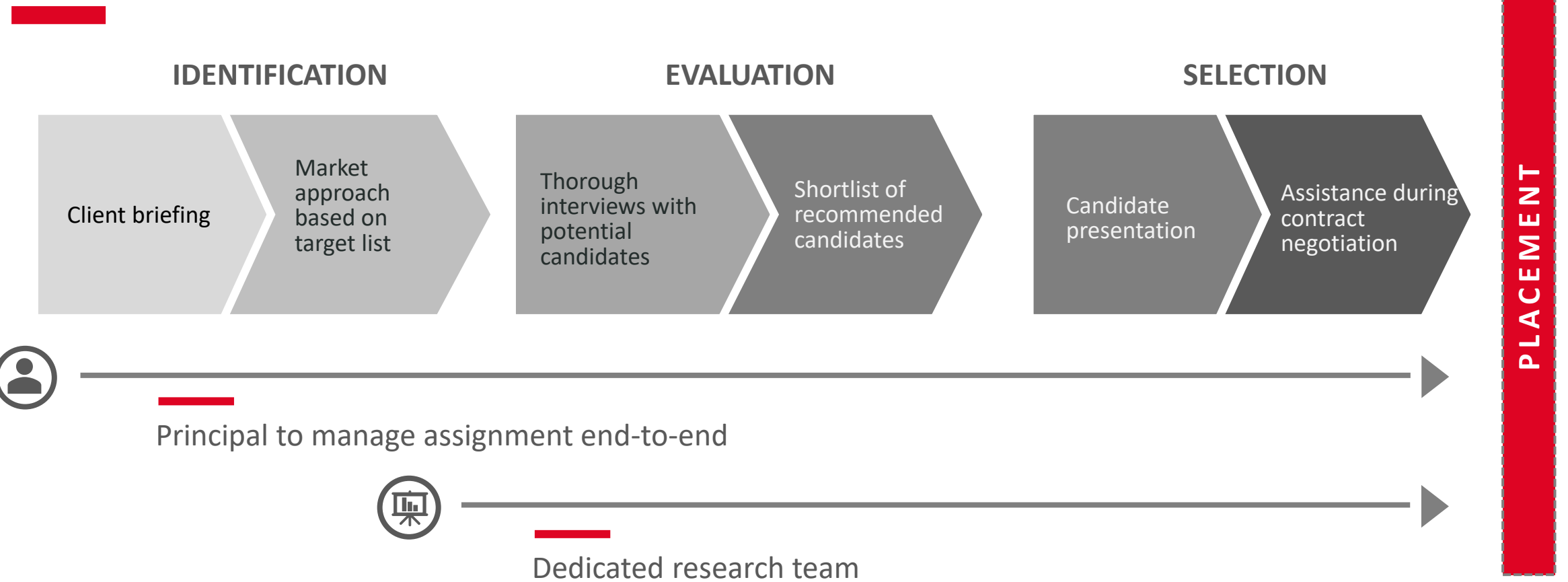
In special situations companies often resort to consulting firms. However, their recommendations for action are often generic and the practical implementation remains with the company.

In contrast, an external industry expert is well set to quickly conduct a well-founded analysis and develop a realistic action plan. He can also manage the implementation, if the company so desires.

CT Executive Search specializes in identifying and placing external specialists available to prepare and successfully implement an entry into the Ukrainian market.



EXECUTIVE SEARCH PROCESS



CONTACT PERSON / PROJECT MANAGER UKRAINE



Christian Tegethoff
*Managing Director
Berlin*

- Over 400 placements in Eastern Europe/Ukraine, Asia and the Middle East.
- Over 20 years of experience in international recruitment.
- Former Regional Manager CIS at Kienbaum Executive Consultants.
- Worked for the German-Russian Chamber of Commerce in Moscow.
- Graduated from Freie Universität/Humboldt Universität Berlin in Slavonic Studies and Eastern European History.
- Holds an Executive MBA from Cass Business School/City University London.
- Industry focus on technology, manufacturing and capital goods.

ASSOCIATE PARTNER UKRAINE



Sven Henniger
Associate Partner
Kiev

- Partner at Henniger Winkelmann Consulting (HWC LLC), a Kiev-based firm specializing in accounting outsourcing and market entry consulting for Ukraine.
- In partnership with CT Executive Search offers “turnkey” market entry solutions into Ukraine.
- Mr. Henniger has been working in Ukraine since 2008 and has accompanied many well-known companies on their market entry.
- Board Member of the Joint Chamber of Commerce Switzerland-Eastern Europe, Central Asia, South Caucasus and Chapter Head Ukraine.
- Business Administration studies (Humboldt University of Berlin) and banking apprenticeship completed.

SERVICES PROVIDED BY HWC

Market entry support from a single source



Business Services – Founding

- Company registration
- Legal/business address
- CEO function
- Interim management
- Work and residence permit for foreigners
- Office space and workplaces

Outsourcing Service

- Ukrainian accounting
- Payroll accounting
- Reporting and tax returns
- IFRS & US GAAP
- Outstaffing, EOR Solution
- Recruitment in the field of accounting and administration

Business Services – Operational

- Strategy consulting, business plan, restructuring
- Technical due diligence
- Feasibility studies
- Market analysis & market research
- Finding & contacting suppliers, buyers and service providers

SENIOR ADVISORS AT CT EXECUTIVE SEARCH



Dr. Alireza Azimzadeh

Dr. Alireza Azimzadeh

is Managing Partner of a legal and management consultancy based in Tehran.

He acts as representative of the German Association for Small and Medium-sized Businesses in Iran.

Previously, Dr. Azimzadeh has worked for various European companies, including Staedtler and Lindt & Sprüngli. He also worked for the Austrian Chamber of Commerce in Tehran.



Dr. Reinhard Kohleick

Dr. Reinhard Kohleick

has been continuously working on the CIS investment and technological markets since 1995.

He has been working as Director and later Chief Executive Officer and Managing Director at the private equity firm Quadriga Capital for more than 18 years before leaving the firm in late 2013.

Currently Dr. Kohleick is an investor and board member in various technology companies.

SENIOR ADVISORS AT CT EXECUTIVE SEARCH



Dr. Markus C. Slevogt

Dr. Markus C. Slevogt is a board member of the Turkish family company Erciyas Çelik Boru A.Ş. (manufacturing, energy, services) and independent board member at AkçanSA, a listed joint venture between HeidelbergCement and Sabancı Holding. He is also a board member of the consulting company Amarkon Group and President of the German-Turkish Chamber of Industry and Commerce (AHK).



Georg Graf

Georg Graf is the Regional Representative of Freudenberg Group India.

He joined the Freudenberg Group in 1992, moved to India in 2008 and has been responsible for the Freudenberg Regional Corporate Center in Bangalore since 2013.

In 2016 he became a board member of the Indo-German Chamber of Commerce, from 2018 to 2020 he acted as its Vice President and President.



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