



EXECUTIVE SEARCH



OVERVIEW: UKRAINE DESK
EXECUTIVE SEARCH AND
MARKET ENTRY CONSULTING



EXECUTIVE SEARCH EXPERTS IN EASTERN EUROPE AND THE EMERGING MARKETS

CT Executive Search focuses on filling key positions in Eastern Europe and the emerging markets. We are experts in cross-border search processes and identifying high-performing candidates, adding value for international companies.

Leveraging a broad network of analysts and consultants across Eastern Europe and the emerging markets, CT Executive Search has established itself as a reliable partner to well-reputed international organizations.



Services in Ukraine



OUR SERVICES

Filling of leadership positions in Ukraine

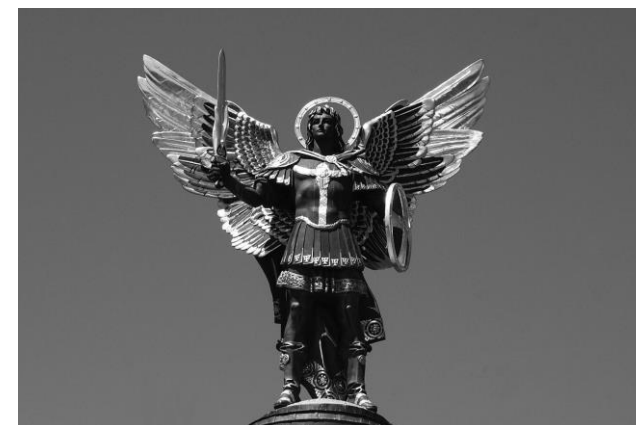
The reconstruction of infrastructure and housing in Ukraine will lead to a huge demand for building materials, services and capital goods of all kinds.

It is also to be expected that Ukraine will finally be able to realize its potential in the area of services and outsourcing.

We support companies in examining the local market potential and preparing the establishment of subsidiaries.

We fill leadership positions in the representative offices and subsidiaries of international companies in Ukraine.

Typical appointments are those of Country Managers/Managing Directors, Representatives and Consultants for the preparation of market entries.



Our international team of consultants and researchers has many years of expertise in Ukraine and has local capacities in Kyiv. All appointments are led by experienced project managers to ensure the required cross-cultural fit.

This combination of international and local expertise guarantees optimal project success.

ADVISORY BOARD APPOINTMENTS



Advisory Boards support local management by providing a “bird's eye view”, acting as coaches for the regular board. With their market knowledge derived from long-standing experience in Ukraine, the advisors help to avoid costly mistakes and to identify the direct route to the goal.

A skilled advisory board can also provide their contact network to establish and maintain relationships with Ukrainian customers and other stakeholders.



PLACEMENT OF MARKET EXPERTS

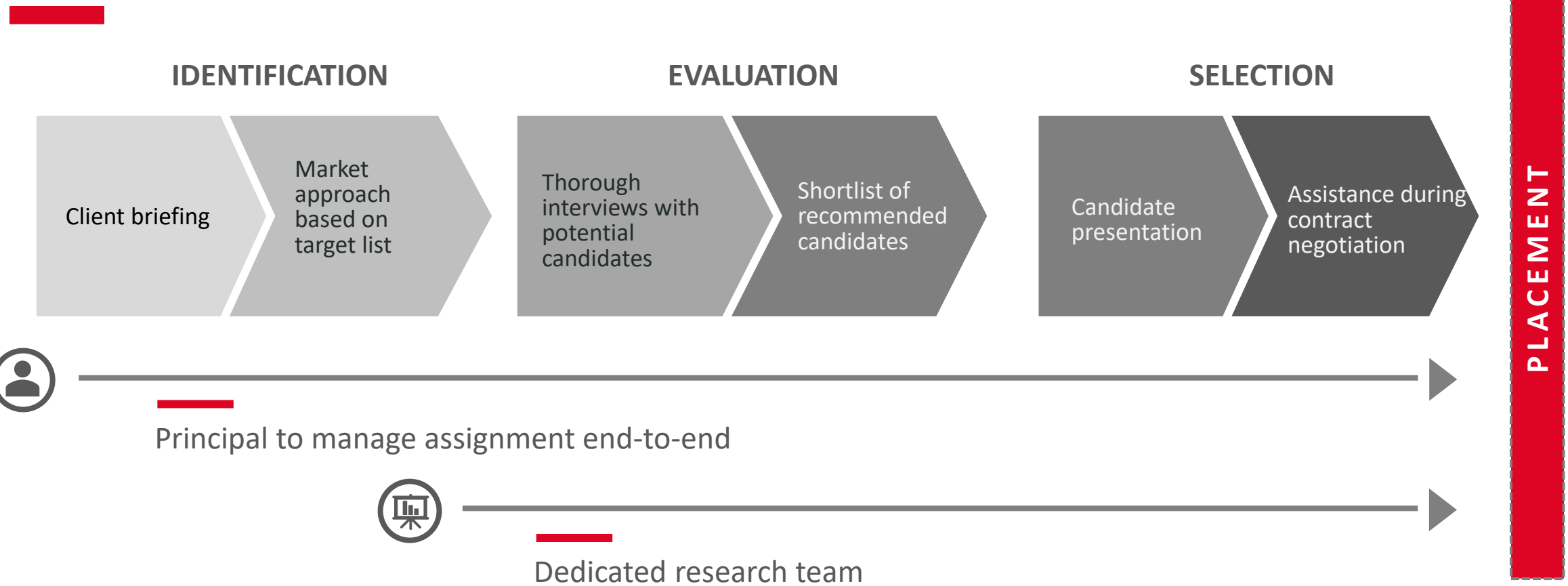
In special situations companies often resort to consulting firms. However, their recommendations for action are often generic and the practical implementation remains with the company.

In contrast, an external industry expert is well set to quickly conduct a well-founded analysis and develop a realistic action plan. He can also manage the implementation, if the company so desires.

CT Executive Search specializes in identifying and placing external specialists available to prepare and successfully implement an entry into the Ukrainian market.



EXECUTIVE SEARCH PROCESS



CONTACT PERSON / PROJECT MANAGER UKRAINE



Kateryna Aleksyuk

*Director Ukraine & Baltics
Kyiv / Vilnius*

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- Leads the activities of CT Executive Search in Ukraine and the Baltic States
- Over a decade of experience in executive search and recruitment
- Industry focus on FinTech, retail & FMCG, healthcare, IT, and agribusiness
- Held senior positions at international executive search firms prior to joining CT Executive Search
- Degree in Political Science from two universities in Kyiv

ASSOCIATE PARTNER UKRAINE



Sven Henniger
Associate Partner
Kyiv

- Partner at Henniger Winkelmann Consulting (HWC LLC), a Kyiv-based firm specializing in accounting outsourcing and market entry consulting for Ukraine.
- In partnership with CT Executive Search offers “turnkey” market entry solutions into Ukraine.
- Mr. Henniger has been working in Ukraine since 2008 and has accompanied many well-known companies on their market entry.
- Board Member of the Joint Chamber of Commerce Switzerland-Eastern Europe, Central Asia, South Caucasus and Chapter Head Ukraine.
- Business Administration studies (Humboldt University of Berlin) and banking apprenticeship completed.

SERVICES PROVIDED BY HWC

Market entry support from a single source



Business Services – Founding

- Company registration
- Legal/business address
- CEO function
- Interim management
- Work and residence permit for foreigners
- Office space and workplaces

Outsourcing Service

- Ukrainian accounting
- Payroll accounting
- Reporting and tax returns
- IFRS & US GAAP
- Outstaffing, EOR Solution
- Recruitment in the field of accounting and administration

Business Services – Operational

- Strategy consulting, business plan, restructuring
- Technical due diligence
- Feasibility studies
- Market analysis & market research
- Finding & contacting suppliers, buyers and service providers



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